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FINANCIAL ROADMAP

THE WRITTEN PLAN

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LISTEN

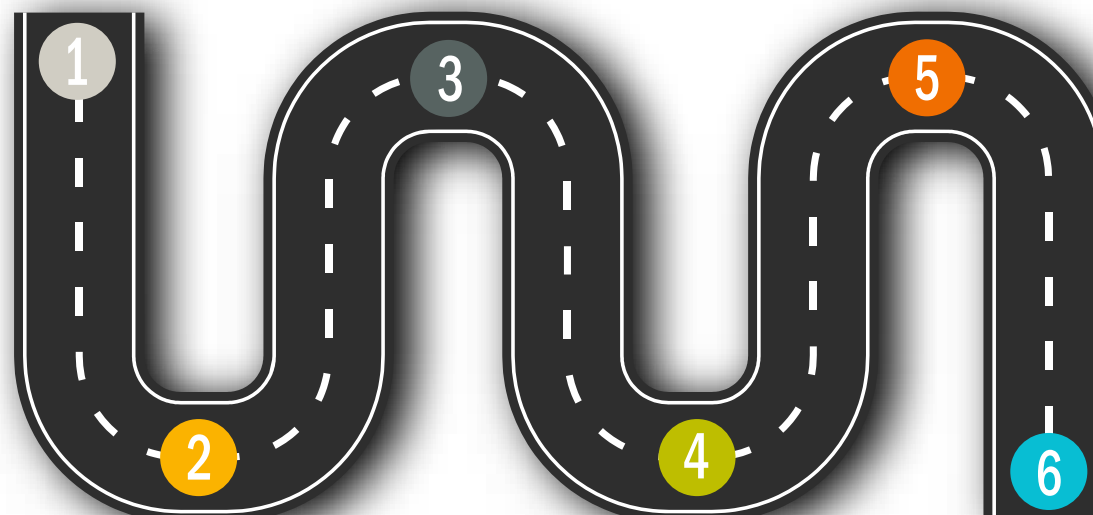
First, I listen to you so that I can understand your unique situation, needs, goals & concerns.

ANALYZE

Next, I'll analyze your health risk management, investment portfolio management and tax returns to uncover opportunities.

IMPLEMENT

With your approval, I'll implement the personalized financial solutions to begin bringing balance to your financial life.



GATHER

By asking excellent questions I'll uncover and gather details about your current financial condition.

DEVELOP

I'll develop personalized financial solutions which balance your financial goals, attitudes and resources with efficient portfolio and tax-smart strategies.

MONITOR

To ensure you're tracking to your goals, I'll systematically review your plan, assess performance and make adjustments as needed or when your objectives change.

 **Manulife Securities**



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Stocks, bonds and mutual funds are offered through Manulife Securities Incorporated.
Insurance products and services are offered through Manulife Securities Insurance Inc.